

Frequently Asked Questions

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BPN is currently interviewing 150 entrepreneurs during the national lockdown following the spread of COVID-19. In this document we provide answers to the questions that are most often asked by the different entrepreneurs. We will update this document regularly and share it with you. If you have questions, or maybe also answers, make sure to share them with your BPN coach.

1. What do other entrepreneurs advise to do in this crisis?

As we are interviewing many of you during this difficult period, we asked you whether as an entrepreneur, you have a word of advice have to share with your fellow entrepreneurs. Please find below a representative selection of Quotes. **We hope they will inspire you.**

1. "Let's try to continue to support employees in this crisis. For most of them, their job is the only thing they have to support their families."
2. "This is a time that has been given to us to work on ourselves, to work on our families, to work on our lives, to know our children, etc. We should not see it as a problem but as an opportunity to improve ourselves and to plan for our next moves."
3. "We should not be discouraged. Our employees expect us to be strong and find clever solutions. Let's not get trapped."
4. "Let's remember to thank our staff, even from a distance. We should not think of our own needs only. Let's think of our staff as being part of our family. We should stay close to them and share information and anything else we may come across."

5. *"Let's not look at our personal situation. Let's fight for the jobs we have created. These people are looking up to us. Let's do anything we can for the people who have worked hard for us."*
6. *"Respect rules and regulation from the government because it's the only way that can help us to go back to our activities as it used to be. As entrepreneurs it's our duty to cooperate with government entities to solve this problem."*
7. *"This is time to think about the future of our business. It is not the time to sleep. I encourage other entrepreneurs to work hard and prepare the future of their companies."*
8. *"This is not the time to be mad or to sleep. This is the time to think about the opportunities new technologies are offering to our business. It is the time for adaptation and improvement in our business models. Let's be open minded, let's accept the changes. It's an opportunity to serve our clients better and to ensure their satisfaction."*
9. *"We need to keep a positive spirit in all circumstances. We should not give up as this is just the beginning".*
10. *"Let's continue considering our Businesses as our employer. Let's show resilience and endurance striving to sustain our companies and to make them fit for the future."*
11. *"Let's think about what we learn in BPN seminars specifically Finance Management: the culture of saving, depreciation, and reserve and value its importance."*
12. *"Have patience and positivity do you can support your team. They need this strength to also be in a position to strengthen their families."*
13. *"Hang in there. Your dreams are still valid. You will be the one to see them becoming reality."*

14. *"Let's keep hope. They have been other crisis on earth and the lord carried us through. We should not lose hope in the future".*

15. *"This is a lesson for us. Putting some money aside (reserve) needs to become a priority for all of us."*

16. *"For those who are working, work hard, do a good job. For those who are not working, stay home."*

17. *"Be patient, and when the lock-down is over let us work together to satisfy the needs in every sector. Let us contribute to the decrease of importation by producing what will be needed at that time. Be ready."*

18. *"Looking at people who are working in this crisis (police, hospitals, etc.), I wonder how I can be relevant in times of crisis"*

19. *The way you conduct yourself in this situation on customers and employees is key. I owe to treat them wisely."*

20. *"We received early lessons from Europe. It used to sound far away. Now we will be teaching this in 2-5 years basing on experience and based on savings we will have made."*